

Doing Business with the USA



The SABIT and Cochran Exchange Programs

Hayward Alto
Political/Economic Section
U.S. Embassy Chisinau



U.S. Embassy Chisinau



Agenda

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S A B I T

Special American Business and Internship Training Program

Promoting Partnerships, Generating
Results



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Exchange Groups to the U.S.



- Training in specialized areas of business for the group of top managers from the countries of Eurasia.
- Business Opportunities between the U.S. and interns.

- Acquainting delegates from Eurasia to the latest approaches and technologies in their field of work.
- Technical assistance and training for management trainees from Eurasia.



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Exchange Groups for 2013

Program	Program Dates	Application Deadline:
Energy Efficiency in Construction	January 12 – February 9, 2013	Completed
Dairy Processing & Packaging	January 19 – February 9, 2013	Completed
Municipal Water Infrastructure	March 16 – April 13, 2013	Completed
IPR: Technology Commercialization	March 16 – April 6, 2013	Completed
Cold Chain Storage & Transport, Program Dates	April 27 – May 11, 2013	Completed
Tourism: Destination Development & Marketing	June 8 – 29, 2013	Completed
Hotel Management	June 8 – 29, 2013	Completed
Associations: SME Development	August 24 - September 14, 2013	24/05/2013
Fruit & Vegetable Processing & Packaging	August 31- September 28, 2013	31/05/2013



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Requirements for Candidacy

- For middle and senior level in positions that allow them to make changes in enterprises, and have the motivation for this after-acquired their experience in the program.
- Generally, professionals should have connected education and five years of experience in the field.



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Requirements for Application

- Answers to questions should be complete, but the goals should be sufficiently clear.
- Questionnaire filled out in Russian and English
- In addition, a summary, a copy of the first / main page of your passport, a copy of the diploma and a letter of recommendation



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**Do you have an interest in the business
program in the U.S.?**

contact:

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And visit our online page



www.sabitprogram.org

www.trade.gov/sabit

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Cochran Fellowship Program



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Cochran Fellowship Program

- Administered by the Foreign Agricultural Service of the U.S. Department of Agriculture
- Provides opportunities to study in the U.S. for agricultural specialists of middle and senior level, managers of public and private sectors involved in agricultural trade, agribusiness development, management, marketing, and policy development in the field of agriculture.



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Cochran Fellowship Program

- short-term training, two to three weeks
- meet with professionals
- participate in field observations and industry visits
- attend courses and seminars



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Cochran Fellowship Program

Sample programs for Moldova:

- **Agricultural Statistics**
- **Food safety**
- **agricultural Marketing**
- **Irrigation and Water Resources Management**



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Cochran Fellowship Program

Selection Procedures:

- The U.S. Embassy announces programs (June-August).
- Applications are required to be completed in English (preferably typed) and submitted to the US Embassy (August).
- A final pool of applicants will be selected and interviewed during a country visit by a program manager (September).



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Cochran Fellowship Program

Selection Procedures:

- Final approval of candidates is made by a USDA committee on the basis of a candidate's qualifications, recommendations, interview, and country specific training needs (October-November).
- USDA notifies U.S. Embassy of recipients. U.S. Embassy notifies recipients (October-November).



Cochran Fellowship Program

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Cochran Fellowship Program

For more information, contact:

Cochran Fellowship Program

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